

Power Questions to Coach and Mentor Others

- 1. How can I be of the greatest help to you in our relationship?
- 2. What's the best mentoring or coaching experience you've ever had? Why was it so effective for you?
- 3. What are your most important goals right now?
- 4. What questions are you grappling with now?
- 5. What questions can I help you answer?
- 6. What are you most excited about in your life right now?
- 7. Is there something that you feel is very difficult to do, but which, if you could do it, would substantially increase your success?
- 8. What is your time frame for achieving these goals?
- 9. What will you have to accomplish in order to get where you want to be?
- 10. What are you most afraid of as you think about trying to achieve these goals?
- 11. What are the most important obstacles you're facing?
- 12. Is there anything at all you can think of that would remove those obstacles?
- 13. Can you give me an overview of the problem? How did it get to this point?
- 14. What have you tried so far? How has that worked?
- 15. What's the best resolution to this that you can imagine?
- 16. Have you ever dealt with anything similar before? What happened in that case?
- 17. What don't you know in this situation that you wish you knew?
- 18. Can you give me an example of what you just stated?
- 19. Looking back, what have you been the most successful at? Why?
- 20. When can you remember being truly satisfied at work?
- 21. What parts of your work, today, are the most satisfying to you?
- 22. What are your greatest abilities?
- 23. What do you value most?
- 24. What are some of the things you need to let go of in order to move forward and accomplish your goals?
- 25. What is your dream for the future of your career?
- 26. What's been the most helpful to you in this conversation?
- 27. Based on this discussion, what do you see as your next steps?